



# NORTH CAROLINA MILITARY BUSINESS CENTER

## ASCE NC EASTERN BRANCH

### FEDERAL OPPORTUNITIES COLLABORATION AND POLITICAL ENGAGEMENT 13 MAY 2021

*SUE KRANES*

[WWW.NCMBC.US](http://WWW.NCMBC.US)

May 13, 2021



# NORTH CAROLINA MILITARY BUSINESS CENTER

**ASSISTED NC BUSINESSES IN WINNING 3,840 CONTRACTS MINIMUM VALUE OF \$15.15 BILLION**

SUPPORT PROVIDED BY FAYETTEVILLE TECHNICAL COMMUNITY COLLEGE



- HOME
- ABOUT
- INDUSTRIES
- FUTURE OPPORTUNITIES
- EVENTS
- RESOURCES
- R&D
- CYBERSECURITY COMPLIANCE
- CONTRACT VEHICLES



## CALENDAR

- ▶ [STEP GRANT PROGRAM: FUNDS TO HELP PROPEL YOUR BUSINESS INTERNATIONALLY IN 2021!](#)  
March 19 - September 29
- ▶ [NC AG EXPORTS' MULTI-PART TARIFF VIDEO SERIES](#)  
March 19 - September 30

[VIEW ALL EVENTS »](#)

## HURRICANE RECOVERY

- ▶ [HURRICANE FLORENCE RECOVERY INFORMATION](#)
- ▶ [HURRICANE FLORENCE PACKAGE 3 OUTREACH \(VIRTUAL\)](#)
- ▶ [HURRICANE FLORENCE PACKAGE 5 OUTREACH \(VIRTUAL\)](#)
- ▶ [HURRICANE FLORENCE PACKAGE 6 AKA LARGE MACC 6 OUTREACH \(VIRTUAL\)](#)

## UPCOMING EVENTS

- ▶ [MENTOR-PROTÉGÉ TRAINING, JOINT VENTURES AND TEAMING WEBINAR \(MAY 4-5, VIRTUAL\)](#)
- ▶ [INTRODUCTION TO FEDERAL CONTRACTING \(MAY 5, VIRTUAL\)](#)
- ▶ [POST-AWARD CONTRACT ADMINISTRATION WORKSHOPS \(MAY 12-13; AUG 24-25\)](#)
- ▶ [INTRODUCTION TO FEDERAL CONTRACT PRICING \(MAY 27, VIRTUAL\)](#)
- ▶ [2021 FEDERAL AND DEFENSE TEXTILE SUMMIT \(MAY 18-20, VIRTUAL\)](#)
- ▶ [CLICK HERE FOR A COMPLETE LIST OF EVENTS](#)

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- ABOUT US
- MISSION REPORT
- IN THE NEWS
- NCMBC FACT SHEET
- DEFTECH FACT SHEET
- ORGANIZATIONAL CHART
- CONTACT US**
- EMPLOYMENT OPPORTUNITIES
- FEEDBACK & SPEAKER REQUEST
- FAQS



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## CONTACT US

### HEADQUARTERS



SCOTT DORNEY

EXECUTIVE DIRECTOR  
LOCATION: FAYETTEVILLE,  
HEADQUARTERS  
FULL INFORMATION



COURTNEY SMEDICK

MARKETING, EVENTS  
& GOVERNMENT RELATIONS  
LOCATION: CHARLOTTE,  
HEADQUARTERS  
FULL INFORMATION



LOUISE ZULLO

RESEARCH ANALYST  
LOCATION: HUNTERSVILLE,  
HEADQUARTERS  
FULL INFORMATION



### NCMBC KEY INFORMATION

- NCMBC-assisted firms won 3,702 contracts – minimum value at \$14.81 billion – from the NCMBC's opening in 2005 through December 2020
- FY2020: Federal agencies awarded \$9.5 billion in prime contracts to companies in 97 of 100 North Carolina counties
- FY2020: Department of Defense awarded \$6.1 billion in prime contracts to companies in 83 of 100 North Carolina counties
- NCMBC's return on State investment: 33:1

#### CONTACT US

#### FACT SHEET

#### ORGANIZATIONAL CHART

#### FY20 NC FEDERAL AND DOD COUNTY TOTALS

#### 2020 MISSION REPORT

#### FY20 FEDERAL SPENDING HEAT MAP

**NORTH CAROLINA: YOUR MISSION IS OUR MISSION.** Economic Development Partnership of North Carolina

MAILING ADDRESS:  
North Carolina Military Business Center  
PO Box 1748  
Fayetteville, NC 28303

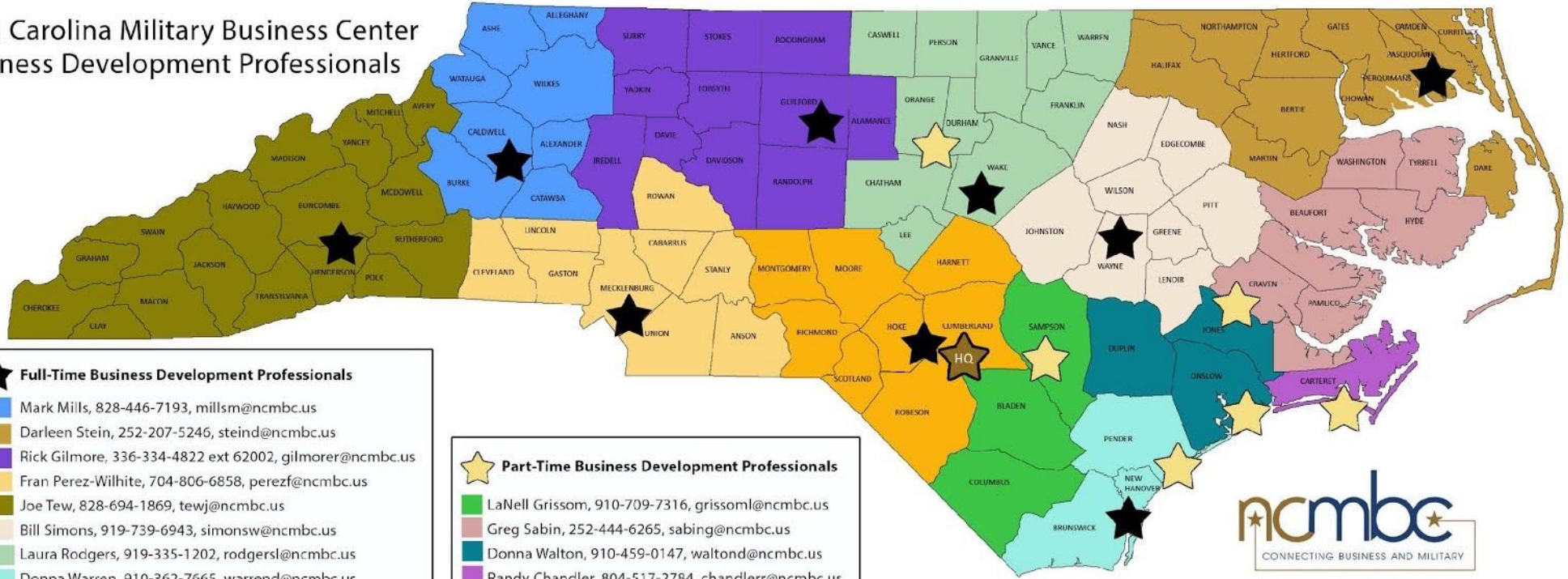
SiriusXM - For You x Home - Blue Ridg x Insider - Home x Inbox (11) - j\_tewj x (17) - tewj@ncmb x Act! Premium (W x Contact Us: Nort x Match Federal an x

ncmbc.us/contact-us-ncmbc\_staff/

Search... GO

10:15 AM 4/30/2021

# North Carolina Military Business Center Business Development Professionals



- ★ **Full-Time Business Development Professionals**
- Mark Mills, 828-446-7193, millsm@ncmbc.us
  - Darleen Stein, 252-207-5246, steind@ncmbc.us
  - Rick Gilmore, 336-334-4822 ext 62002, gilmore@ncmbc.us
  - Fran Perez-Wilhite, 704-806-6858, perezf@ncmbc.us
  - Joe Tew, 828-694-1869, tewj@ncmbc.us
  - Bill Simons, 919-739-6943, simonsw@ncmbc.us
  - Laura Rodgers, 919-335-1202, rogersl@ncmbc.us
  - Donna Warren, 910-362-7665, warrend@ncmbc.us
  - Currently Recruiting for Vacant Position

- ★ **Part-Time Business Development Professionals**
- LaNell Grissom, 910-709-7316, grissoml@ncmbc.us
  - Greg Sabin, 252-444-6265, sabling@ncmbc.us
  - Donna Walton, 910-459-0147, waltond@ncmbc.us
  - Randy Chandler, 804-517-2784, chandler@ncmbc.us



ncmbc.us DEFTECH.nc.gov MatchForce.org

STRATEGIC INDUSTRY PROFESSIONALS



SUE KRANFS

INFRASTRUCTURE  
LOCATION: GREENSBORO  
FULL INFORMATION



DIANE CHERRY

ENERGY/ENVIRONMENTAL  
LOCATION: RALEIGH  
FULL INFORMATION



MARY BETH FENNELL

AEROSPACE  
LOCATION: HAVLOCK  
FULL INFORMATION



ROB ROBINSON

ARTIFICIAL INTELLIGENCE  
LOCATION: FAYETTEVILLE  
FULL INFORMATION



PAULANNE PAGE

INFRASTRUCTURE  
LOCATION: WILMINGTON  
FULL INFORMATION



BARBARA BOWLES

CONTRACT VEHICLE  
AND SUPPLY CHAIN  
LOCATION: FAYETTEVILLE  
FULL INFORMATION



RANDY CHANDLER

SUBSISTENCE  
LOCATION: CEDAR CREEK  
FULL INFORMATION



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- ADVANCED MANUFACTURING AND MATERIALS
- AEROSPACE SYSTEMS
- CLOTHING AND TEXTILES
- CONSTRUCTION & INFRASTRUCTURE**
- CYBER, SOFTWARE AND ADVANCED IT SYSTEMS
- ENERGY
- FOOD
- FURNITURE, FIXTURES AND EQUIPMENT
- GROUND VEHICLES AND AUTOMOTIVE
- HUMAN FACTORS
- MEDICAL

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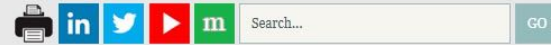
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## CONSTRUCTION & INFRASTRUCTURE



**GENERAL.** The Department of Defense (DoD) is completing a \$7 billion construction boom on military bases within North Carolina. As new construction projects are completed, military installations are turning to Operation & Maintenance (O&M) funding to execute additional sustainment projects on existing facilities. Although new construction will revert back to pre-2006 funding levels, new construction at Fort Bragg and Camp Lejeune will still approach \$200 million annually. Sustaining, restoring and modernizing (SRM) existing infrastructure will be a primary strategy for the Department of Defense for addressing facility needs for the foreseeable future. O&M funding provides new opportunities for North Carolina construction-related businesses that are capable to support sustainment, restoration and modernization projects.

Home to thousands of general and specialty contractors, construction suppliers, architectural, engineering and sustainable energy firms and environmental engineering and service providers, North Carolina businesses are capable of performing new, O&M or SRM federal construction contracts on military bases and facilities worldwide.

The NCMBC coordinates with all military bases and over 40 federal agencies to secure forecasts, identify future opportunities, and provides web-based market intelligence on future contracts and current contractors. The NCMBC also provides training on federal construction bidding and project execution, builds mentor-protégé and other teaming alliances to compete for federal projects and connects major prime contractors with North Carolina designers, suppliers and subcontractors.

### CONTACT SUE

E: [kraness@ncmbc.us](mailto:kraness@ncmbc.us)  
 O: 336.601.0446

### CONTACT PAULANNE

E: [pagep@ncmbc.us](mailto:pagep@ncmbc.us)  
 C: 910.330.8560

### 2020 NCMBC EVENTS

- Southeast Region Federal Construction, Infrastructure and Environmental Summit (Wilmington)
- Defense Contractor Academy (Charlotte)

### NCMBC KEY INFORMATION

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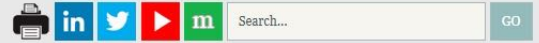




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- GETTING STARTED
- ON-DEMAND TRAINING
- MATCHFORCE.ORG**
- RESOURCE MATRICES
- SUGGESTED LINKS
- COVID-19 RESOURCES
- TRANSITIONING MILITARY DATABASE
- TRAINING CATALOG
- STAY NC

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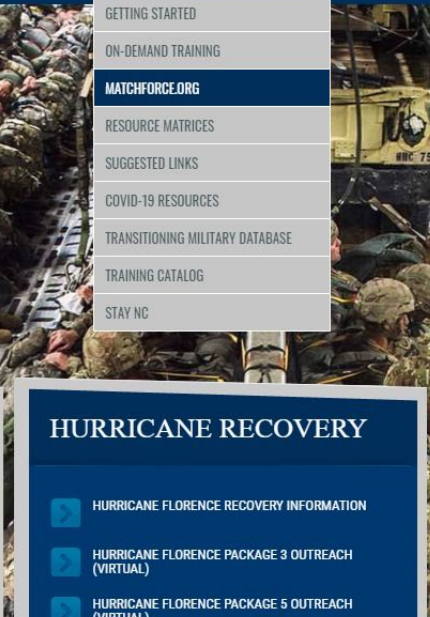
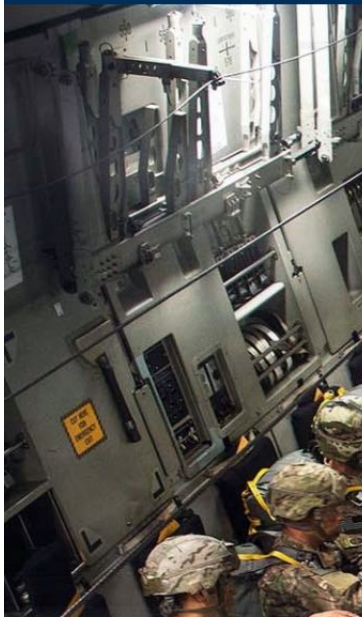
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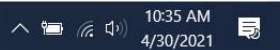
[VIEW ALL EVENTS >](#)

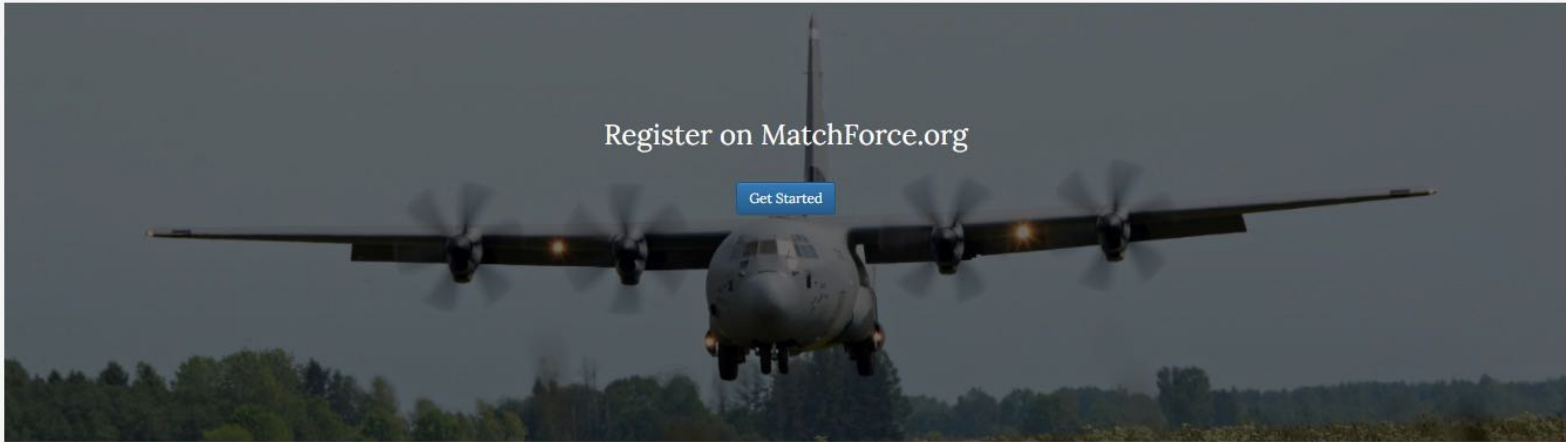
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- Submit your resume online
- Veteran opportunities
- Match and search for jobs

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**Business**

**Free registration**

- Match to Federal contracts
- Post job opportunities
- Find new hires
- Post your purchasing needs

Register

**Government**

**Free registration**

- Find goods and services
- Post job opportunities
- Post contract opportunities
- Find new hires

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Search and Match to more than **97,857\*** Federal, and Local contracts!

 **23,149**  
Registered  
Businesses

View Businesses

 **97,857**  
Federal Contracts

View Contracts

 **41,422**  
Registered  
Job Seekers

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 **107**  
Job Opportunities

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# MATCHFORCE

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FUTURE OPPS

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### YOUR MATCHES



#### DEPT OF DEFENSE

Solicitation Number: N400857034573  
Location: None

[VIEW](#)



#### DEPT OF DEFENSE

Solicitation Number: W9123621B5034  
Location: None

[VIEW](#)



#### AGRICULTURE, DEPARTMENT OF

Solicitation Number: 12405B21Q0054  
Location: None

[VIEW](#)

Business Dashboard - A&E&C 14U

Dashboard At A Glance

Registered as of 2021-04-29

Profile Views	My Opportunity Matches	My Purchases Opportunity Posting	My Jobs Postings
1	461	0 (/ 0 / 0)	0

My Opportunity Matches My Purchase Opportunity Postings My Job Postings

My Opportunity Matches

Delete Selected

<input type="checkbox"/>	Match Date	Opportunity Date	Solicitation Number	Opportunity Name	Options
<input type="checkbox"/>	30-Apr-21	30-Apr-21	632000287	Joint Electromagnetic Spectrum Operations (JEMSO) Warfighter Support <span>contract</span>	<input type="button" value="View"/>
<input type="checkbox"/>	30-Apr-21	30-Apr-21	140F0921R0005	IL-CRAB ORCHARD DAM SPILLWAY CONCRETE REPAIRS <span>contract</span>	<input type="button" value="View"/>
<input type="checkbox"/>	30-Apr-21	30-Apr-21	140G0121R0015	Y--HIF CONSTRUCTION <span>contract</span>	<input type="button" value="View"/>
<input type="checkbox"/>	30-Apr-21	30-Apr-21	22001-22	Sources Sought for Possible Integrated Product Support (IPS) in Support of PMA-265 <span>contract</span>	<input type="button" value="View"/>
<input type="checkbox"/>	30-Apr-21	30-Apr-21	36C24121Q0416	CIDA--Sub Basement Utilities Design 608-21-100 <span>contract</span>	<input type="button" value="View"/>
<input type="checkbox"/>	30-Apr-21	30-Apr-21	36C10E21R0004	Y1DZ--Montgomery Regional Office Renovations <span>contract</span>	<input type="button" value="View"/>
<input type="checkbox"/>	30-Apr-21	30-Apr-21	W9128A-21-Z-0012	Indefinite Delivery Architect-Engineer Services Contract (Civil) Design for Miscellaneous Projects in the USACE Honolulu District (POH) Area of Responsibility (AOR) <span>contract</span>	<input type="button" value="View"/>
<input type="checkbox"/>	30-Apr-21	19-Mar-19	N/A	Live Fire Exercise Shoothouse/DPTMS <span>Future Opportunity</span>	<input type="button" value="View"/>
<input type="checkbox"/>	30-Apr-21	19-Mar-19	N/A	SOF Assessment & Selection Training Complex/JFK <span>Future Opportunity</span>	<input type="button" value="View"/>
<input type="checkbox"/>	30-Apr-21	19-Mar-19	N/A	SOF Battalion Ops Complex/3rd SFG <span>Future Opportunity</span>	<input type="button" value="View"/>



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**US Army Corps  
of Engineers®**

Contract Opportunity

General Information

Classification

Description

Attachments/Links

Contact Information

History

 Follow

## Indefinite Delivery Architect-Engineer Services Contract (Civil) Design for Miscellaneous Projects in the USACE Honolulu District (POH) Area of Responsibility (AOR)

 ACTIVE

Contract Opportunity

Notice ID  
W9128A-21-Z-0012

Related Notice

Department/Ind. Agency  
DEPT OF DEFENSE  
Sub-tier  
DEPT OF THE ARMY  
Major Command  
USACE  
Sub Command  
POD  
Office  
US ARMY ENGINEER DISTRICT HAWAII

## General Information

**Contract Opportunity Type:** Sources Sought (Original)  
**All Dates/Times are:** (UTC-10:00) HONOLULU, HAWAII, USA  
**Original Published Date:** Apr 27, 2021 07:34 pm HST  
**Original Response Date:** May 18, 2021 08:00 pm HST  
**Inactive Policy:** Manual  
**Original Inactive Date:** Oct 01, 2021  
**Initiative:**

- None

## Classification

**Original Set Aside:**  
**Product Service Code:** C219 - ARCHITECT AND ENGINEERING- GENERAL: OTHER  
**NAICS Code:** 541330 - Engineering Services  
**Place of Performance:**  
HI  
USA

## Description

THIS IS A SOURCES SOUGHT NOTICE and is for informational purposes only. THIS IS NOT A REQUEST FOR PROPOSALS, QUOTATIONS OR BIDS.

**BACKGROUND.** Civil Design and/or other Professional Services are being procured in accordance with Brooks Architect-Engineer (A-E) Act as implemented by FAR Part 36.6, as required for design support primarily for projects within POH AOR. The POH AOR includes State of Hawaii, territories of Guam, Commonwealth of the Northern Mariana Islands (CNMI), Federal States of Micronesia (FSM), American Samoa, and Kwajalein Atoll, and Republic of the Marshall Islands. Contract capacity may be shared with other U.S. Army Corps of Engineers Districts upon approval by the Contracting Officer and acceptance by the Contractor.

The Honolulu District, Army Corps of Engineers is contemplating the award of multiple indefinite delivery contracts (IDCs) for Civil Engineering Services in Support of Military and Civil

All interested A-E firms are reminded that, in accordance with the provisions of PL 95-507, they will be expected to place subcontracts to the maximum practicable extent consistent with the efficient performance of the contract with small and small disadvantaged firms. Before a Small Disadvantaged Business is proposed as a potential subcontractor, they must be registered in the database maintained by the U.S. Small business Administration (PRO-Net). Failure of a proposed small disadvantaged business to be registered in PRO-Net at the time the responses are submitted will result in their elimination as a proposed subcontractor. To be eligible for contract award, firms must be registered in DoD System for Award Management (SAM). Register via the SAM internet site at <https://www.sam.gov>.

## Attachments/Links

[Download All Attachments/Links](#)

No attachments or links have been added to this opportunity.

## Contact Information

### Contracting Office Address

KO CONTRACTING DIVISION ZH BLDG 230 ATTN CEPOH CT  
FORT SHAFTER , HI 96858-5440  
USA

### Primary Point of Contact

Toney Brantley  
✉ [Toney.M.Brantley@usace.army.mil](mailto:Toney.M.Brantley@usace.army.mil)

### Secondary Point of Contact

Tracy Tenholder  
✉ [Tracy.N.Tenholder@usace.army.mil](mailto:Tracy.N.Tenholder@usace.army.mil)

## History

Apr 27, 2021 07:34 pm HST  
Sources Sought (Original)

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Dashboard At A Glance

Registered as of 2021-04-29

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<input type="checkbox"/>	30-Apr-21	30-Apr-21	W9128A-21-Z-0012	Indefinite Delivery Architect-Engineer Services Contract (Civil) Design for Miscellaneous Projects in the USACE Honolulu District (POH) Area of Responsibility (AOR) <b>contract</b>	<input type="button" value="View"/>
<input type="checkbox"/>	30-Apr-21	19-Mar-19	N/A	Live Fire Exercise Shootouse/DPTMS <b>Future Opportunity</b>	<input type="button" value="View"/>
<input type="checkbox"/>	30-Apr-21	19-Mar-19	N/A	SOF Assessment & Selection Training Complex/JFK <b>Future Opportunity</b>	<input type="button" value="View"/>
<input type="checkbox"/>	30-Apr-21	19-Mar-19	N/A	SOF Battalion Ops Complex/3rd SFG <b>Future Opportunity</b>	<input type="button" value="View"/>





View Future Opportunity

Posting Information

**About the Future Opportunities** The information provided in this searchable database includes future opportunities, and is intended for informational purposes and subject to change without notice. These are not solicitations or open bids. The data has been collected and sourced by the North Carolina Military Business Center to provide businesses information to prepare and pre-position for success.

**How to Navigate** Use the search bar above to search by agency, NAICS code, NCMB Representative, Industry, location or contract title keyword.

**NCMBC Advanced Search for Future Opportunities** For a more advanced search, please refer to the Future Opportunities page on the NCMB site - <http://futureopps.ncmbc.us/>

Posting Title

Live Fire Exercise Shoothouse/DPTMS

Opportunity/Contract Start Date

2019-09-30

NCMBC Rep

LaNell Grissom, grissoml@ncmbc.us

Source of Info

2015 FEDCON Summit

Industry

Construction

NAICS Code

236220

Location/Organization

Location

Fort Bragg

State

North Carolina

Agency

Organization

Fort Bragg DPW

Sub-Organization

Project Information

Project No.

70394

Projected Year

2019

Procurement Method

Minimum Budget

3600000

Maximum Budget

3600000

Budget Notes

Status

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# NORTH CAROLINA MILITARY BUSINESS CENTER

**ASSISTED NC BUSINESSES IN WINNING 2,232 CONTRACTS VALUED UP TO \$24.62 BILLION**

## HOMEPAGE

**About the Future Opportunities.** The information provided in this searchable database includes future opportunities, intended for informational purposes and subject to change without notice. These are not solicitations or open bids. The data has been collected and sourced by the North Carolina Military Business Center to provide businesses future opportunity information for companies to prepare and position for success.

**How to Navigate.** Use the drop-down fields to narrow down a search - the more fields selected, the more narrow the results. New searches can be performed at anytime with the "reset all filters" button above the drop-down fields.

**MatchForce.** To get automatically matched to future opportunities as well as CURRENT opportunities, register with MatchForce at <http://www.matchforce.org/>

### FILTER NCMBC FUTURE OPPS

RESET ALL FILTERS

SELECT NCMBC REPRESENTATIVE(S)

-

SELECT ORGANIZATION(S)

-

SELECT SUB-ORGANIZATION(S)

-

SELECT STATE(S)

-

SELECT LOCATION(S)

-



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## (NEW) REPAIR HVAL IN BUILDING 50A AND 50-2/6

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## 0836 EES\_FIRE PT/ENGINE CONVERSION

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## 1070 DLA FENCING

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Project Number:

NCMBC Representative: Donna Warren

Organization: US Navy

Sub-Organization: NAVFAC MIDLANT

### FILTER NCMBC FUTURE OPPS

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SELECT ORGANIZATION(S)

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SELECT SUB-ORGANIZATION(S)

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SELECT STATE(S)

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SELECT LOCATION(S)

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# NORTH CAROLINA MILITARY BUSINESS CENTER

**ASSISTED NC BUSINESSES IN WINNING 3,840 CONTRACTS MINIMUM VALUE OF \$15.15 BILLION**

SUPPORT PROVIDED BY FAYETTEVILLE TECHNICAL COMMUNITY COLLEGE



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## 2020 SUMMIT POST-EVENT INFORMATION

Thank you for attending the 2020 Virtual Southeast Region Federal Construction, Infrastructure and Environmental Summit. Below you will find the approved presentations and other post-event attendee materials.

### Attendee Roster

#### Presentations

- General Sessions
  - Oct 21, Keynote Remarks
    - Rear Admiral Dean VanderLey, Commander, Naval Facilities Engineering Command, Atlantic
  - Oct 22, Keynote Remarks
    - Major General David C. Hill, Deputy Chief of Engineers and Deputy Commanding General of the US Army Corps of Engineers
  - Environmental & Energy Priorities for Army, Navy, Marine Corps and Air Force Installations
    - Lara Beasley, Chief, Environmental Division, US Army Corps of Engineers, Headquarters
      - Additional USACE Headquarters Material, Doing Business with Us
    - Lucinda Notesetine, US Air Force Office of Energy Assurance
    - Rodger Jackson, Product Line Manager, Environmental Resources and Assessment, Naval Facilities Engineering Command, Atlantic
  - State Program & Requirements Dialogue
    - North Carolina
      - Sam Colella, Chief, Project Management, USACE Wilmington District
      - Kyle Donah, 4th Contracting & Civil Engineer Squadron, Seymour Johnson AFB
      - CDR Micah Kiletico, Assistant Operations Officer, Naval Facilities Engineering Command, Mid-Atlantic
      - Brian Marshburn, Regional Facilities Coordinator, Marine Corps Installations East
      - Kenneth Gray and Paige Blechinger, USACE Savannah District
      - Melinda Hakeman, Chief, Business Team, Fort Bragg Directorate of Public Works
    - Virginia
      - Timothy Richardson, Directorate of Public Works, Fort Lee
      - Michael Darrow, Deputy District Engineer for Program Management, USACE Norfolk District
      - Jeffrey May, Deputy Chief of Contracting, USACE Baltimore District
        - FY21 Forecast of Contracting Opportunities
        - Listing of Prime Contract Awards
      - CDR Liz Durika, PE, Naval Facilities Engineering Command, Mid-Atlantic
    - South Carolina

## NCMBC KEY INFORMATION

- NCMBC-assisted firms won 3,702 contracts – minimum value at \$14.81 billion – from the NCMBC's opening in 2005 through December 2020
- FY2020: Federal agencies awarded \$9.5 billion in prime contracts to companies in 97 of 100 North Carolina counties
- FY2020: Department of Defense awarded \$6.1 billion in prime contracts to companies in 83 of 100 North Carolina counties
- NCMBC's return on State Investment: 33:1

### CONTACT US

### FACT SHEET

### ORGANIZATIONAL CHART

### FY20 NC FEDERAL AND DOD COUNTY TOTALS

### 2020 MISSION REPORT

### FY20 FEDERAL SPENDING HEAT MAP

**NORTH CAROLINA: YOUR MISSION IS OUR MISSION**, Economic Development Partnership of North Carolina

MAILING ADDRESS:  
North Carolina Military Business Center  
PO Box 1748  
Fayetteville, NC 28303



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## SUE KRANES

### CONTACT SUE

E: [kranes@ncmbc.us](mailto:kranes@ncmbc.us)  
O: 336.601.0446

Mailing Address:  
North Carolina Military Business Center  
PO Box 1748  
Fayetteville, NC 28302

### Focus Areas and Experience:

- Construction
- Architecture & Engineering
- Construction Environmental, Services and Energy
- Management and Strategic Planning
- Joint Venturing and Teaming Arrangements
- Proposal Review
- Source Selection Process and Procedures
- Pre- and Post-Award Issues
- Protests
- Claims
- Requests for Equitable Adjustments (REAs)
- Labor Issues
- Debriefings
- Interpretation of RFPs
- Contract Types

### BIOGRAPHY.

Sue Kranes joined the North Carolina Military Business Center in October 2008 to support NC Business as Federal and Military Construction Specialist. In this capacity, she helps existing businesses to identify, bid on and compete for architectural, engineering, construction, and maintenance contracts.

Prior to joining the NCMBC, Ms. Kranes was Chief of Acquisitions with Naval Facilities Engineering Command Mid-Atlantic in Norfolk Virginia. She retired from the federal government with 30 years of civilian service, experience in purchasing and contracting with the Department of the Navy, Department of Army and Department of Energy as a Contracting Specialist.

Ms Kranes is located centrally located in Greensboro North Carolina to provide support for business from all over the state of North Carolina.

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